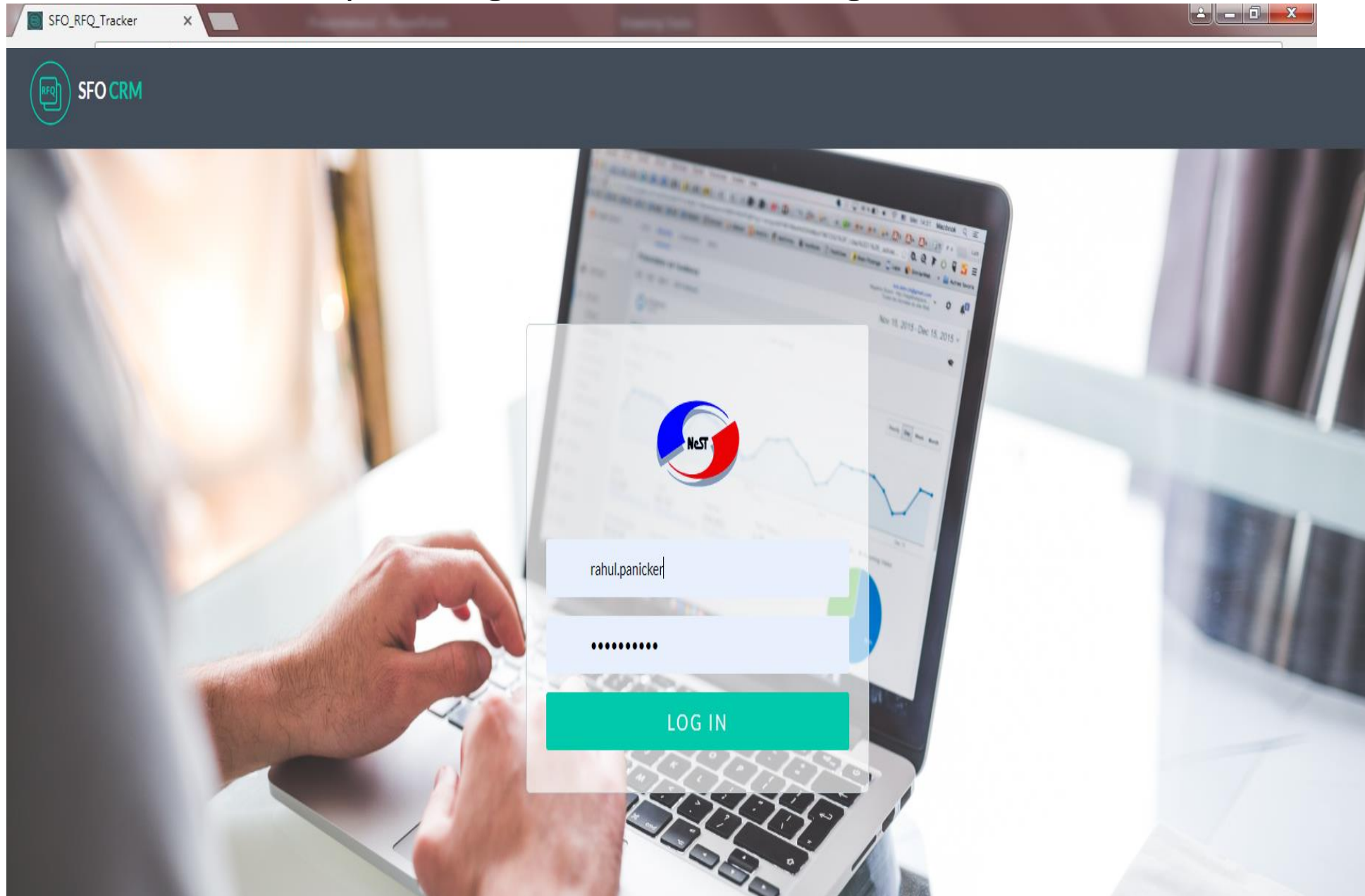


SFO CRM- Guidelines

Step 1 – Login Page

Enter the computer login credentials to login to the SFO CRM



Landing Page

The screenshot displays the SFO RFQ Tracker landing page. At the top, there is a navigation bar with the SFO RFQ Tracker logo and menu items: TRANSACTIONS, ITEMS, MASTER DATA, and ALL. On the right side of the navigation bar are icons for search, notifications, and user profile.

On the left side, there is a sidebar with a 'Recently Viewed' section containing several items, including 'QUOTE TEMPLA...', 'Q28-v1-38/TL...', '37/TL/29/08/...', and 'THOMSON LINE...'. The main content area is divided into three panels:

- REPORTS:** A panel with a title bar containing a cube icon, the text 'REPORTS', and edit, refresh, and close icons. Below the title bar is a dropdown menu and a status indicator '(0 - 0 of 0)'. The content area is currently empty.
- MY CUSTOMERS:** A panel with a title bar containing a shield icon, the text 'MY CUSTOMERS', and edit, refresh, and close icons. Below the title bar is a dropdown menu and a status indicator '(1 - 5 of 100)'. The content area is a table with the following columns: Name, Type, Customer Code, Website, Phone, and Billing Country. The table contains three rows of customer data:

Name	Type	Customer Code	Website	Phone	Billing Country
OPTERNA AM, INC.		EX-CUS-GR-089	http://		
WIPRO GE HEALTHCARE PVT LTD	Customer	INDG-CUS-GE-075	http://		
STANLEY		EX-CUS-NG-124	http://		
- MY ACTIVITY STREAM:** A panel with a title bar containing a list icon, the text 'MY ACTIVITY STREAM', and edit, refresh, and close icons. Below the title bar is a dropdown menu showing 'Administrator' and a 'POST' button. Below this is a dropdown menu and a status indicator '(1 - 15 of 127)'. The content area is a list of activity items, each with a user name, a description, a timestamp, and 'Reply - Delete' links:
 - Administrator created a new contact [Muthumarkandeyan Dhandayutham](#) Last Week
 - Manzoor Kidhwai created a new contact [Dave Otten](#) 6 Weeks 2 Days ago
 - Manzoor Kidhwai created a new contact [Bagrecha Nilesh](#) 6 Weeks 6 Days ago
 - Administrator created a new contact [Joachim Murat](#) 7 Weeks ago

Step 2 – Select RFQ from Transactions

The screenshot shows a web browser window displaying the SFO RFQ Tracker application. The browser's address bar shows the URL: https://sfoapps.nestit.net/sfo_rfq_tracker/index.php?module=Home&action=index. The application's header includes the logo "SFO RFQ TRACKER" and navigation tabs for "TRANSACTIONS", "ITEMS", "MASTER DATA", and "ALL". A search icon, a notification bell, and a user profile icon are also present in the header. A left sidebar contains a "Recently Viewed" section with a list of items: "Videojet", "4/Mesh/16/09...", "Q1-4/Mesh/16...", "4/Mesh/16/09...", and "3/Masco/16/0...". A dropdown menu is open under the "TRANSACTIONS" tab, showing options for "RFQ", "Quotes", and "Home". The browser's taskbar at the bottom shows the time as 16:33 on 19-09-2017, along with icons for various applications like Chrome and PowerPoint.

Step 3 - To create a New RFQ Click on “Create RFQ Tab

Click here

The screenshot displays the SFO RFQ Tracker application. The left sidebar contains a navigation menu with the following items:

- Create RFQ (highlighted with a red arrow and a blue callout box saying "Click here")
- View RFQ
- Recently Viewed
 - Videojet
 - 4/Mesh/16/09...
 - Q1-4/Mesh/16...
 - 4/Mesh/16/09...
 - 3/Masco/16/0...

The main content area is titled "RFQ" and features a table with the following columns: RFQ Generation Code, Customer Org Name, Line Of Business-Category, Business Vertical, RFQ Type, RFQ Status, and Currency. The table contains 7 rows of data:

RFQ Generation Code	Customer Org Name	Line Of Business-Category	Business Vertical	RFQ Type	RFQ Status	Currency
4/Mesh/16/09/2017	Mesh Systems	Electronics and HLA	Industrial	Export	Open	USD
5/GEPC/18/09/2017	GE Power Conversion India Pvt Ltd	Electronics and HLA	Energy	Export	Open	USD
3/Masco/16/09/2017	Masco Service	Electronics and HLA	Aerospace	Export	Open	USD
7/Videojet/19/09/2017	Videojet	Cable and Wire harness	Industrial	Export	Open	USD
1/GE eCOE/15/09/2017	GE Electronics COE	Electronics and HLA	Healthcare	Export	Open	USD
2/GEPC/16/09/2017	GE Power Conversion India Pvt Ltd	Cable and Wire harness	Energy	Domestic	Open	INR
6/GEPC/18/09/2017	GE Power Conversion India Pvt Ltd	Electronics and HLA	Energy	Export	Open	USD

Step 4 – Enter all required details of RFQ and click save to generate the RFQ#

SFO RFQ Tracker

7/VIDEOJET/19/09/2017 » EDIT

SAVE CANCEL SAVE AND CONTINUE VIEW CHANGE LOG

PREVIOUS (4 of 7) NEXT

BASIC BDG WorkStatus Engg WorkStatus SCM WorkStatus Costing WorkStatus

Company: SFO Technologies Pvt.Ltd

Customer Org Name: Videojet

Contact Person:

Business Vertical: Industrial

RFQ Status: Open

New/Revised: New Revised

Comments:

Tentative Manufacturing Location: Kochi

Currency: USD

RFQ Review: http://spserver/sfo/bdg

Program Name: Temp/Thermal

SFO Sales Person: Ameer Kareem

Line Of Business-Category: Cable and Wire harness

Region: China

RFQ Type: Export

Reason:

Review/Readiness Completed:

Remarks:

Click Save to generate RFQ#

Create RFQ- VIDEO

The screenshot displays the SFO RFQ TRACKER application interface. The top navigation bar includes the SFO RFQ TRACKER logo, a search icon, a notification bell, and a user profile icon. The main navigation menu contains 'RFQ', 'TRANSACTIONS', 'ITEMS', 'MASTER DATA', and 'ALL'. The 'TRANSACTIONS' menu is expanded, showing 'RFQ' and 'Quotes' options. The left sidebar features a 'Create RFQ' button, a 'View RFQ' button, and a 'Recently Viewed' section with several entries. The main content area shows the 'CREATE' form for an RFQ. The form includes a 'SAVE' button and a 'CANCEL' button. Below these buttons are tabs for 'BASIC', 'BDG WorkStatus', 'Engg WorkStatus', 'SCM WorkStatus', and 'Costing WorkStatus'. The 'BASIC' tab is active, showing the following fields: Company (SFO Technologies Pvt.Ltd), Customer Org Name (with a search icon and a close button), Contact Person (with a search icon and a close button), Business Vertical (with a search icon and a close button), RFQ Status (Open), New/Revised (New selected), Program Name, SFO Sales Person (with a search icon and a close button), Line Of Business-Category (with a search icon and a close button), Region, and RFQ Type (Export).

Generate RFQ Lines - Video

The screenshot displays the SFO RFQ TRACKER application interface. At the top, a navigation bar includes the SFO RFQ TRACKER logo, a search icon, a notification bell, and a user profile icon. Below the navigation bar, a sidebar on the left contains a 'Create RFQ' button, a 'View RFQ' button, and a 'Recently Viewed' section with several entries. The main content area features a 'TRANSACTIONS' dropdown menu with 'RFQ' and 'Quotes' options. Below this, a table lists RFQ lines with columns for RFQ Generation Code, Program Name, Customer Org Name, Line Of Business-Category, Business Vertical, RFQ Type, and RFQ Status. The table includes a 'BULK ACTION' button and pagination controls. At the bottom, there is a 'Security Groups: Mass Assign' section with 'ASSIGN' and 'REMOVE' buttons, and a 'Group:' dropdown menu set to '--None--'.

RFQ Generation Code	Program Name	Customer Org Name	Line Of Business-Category	Business Vertical	RFQ Type	RFQ Status
33/INDG-CUS-639/22/08/2017	Program Jul31_1	BUCHI	Electronics and HLA	Automotive	Export	Open
36/DGM/28/08/2017		Diebold Systems Private Ltd.			Export	Open
37/TL/29/08/2017	Daughter PCBA	THOMSON LINEAR LLC	Electronics and HLA	Industrial	Export	Open
38/TL/29/08/2017	test	THOMSON LINEAR LLC			Export	Open
39/TL/07/09/2017	Daughter PCBA	THOMSON LINEAR LLC	Electronics and HLA	Industrial	Export	Open

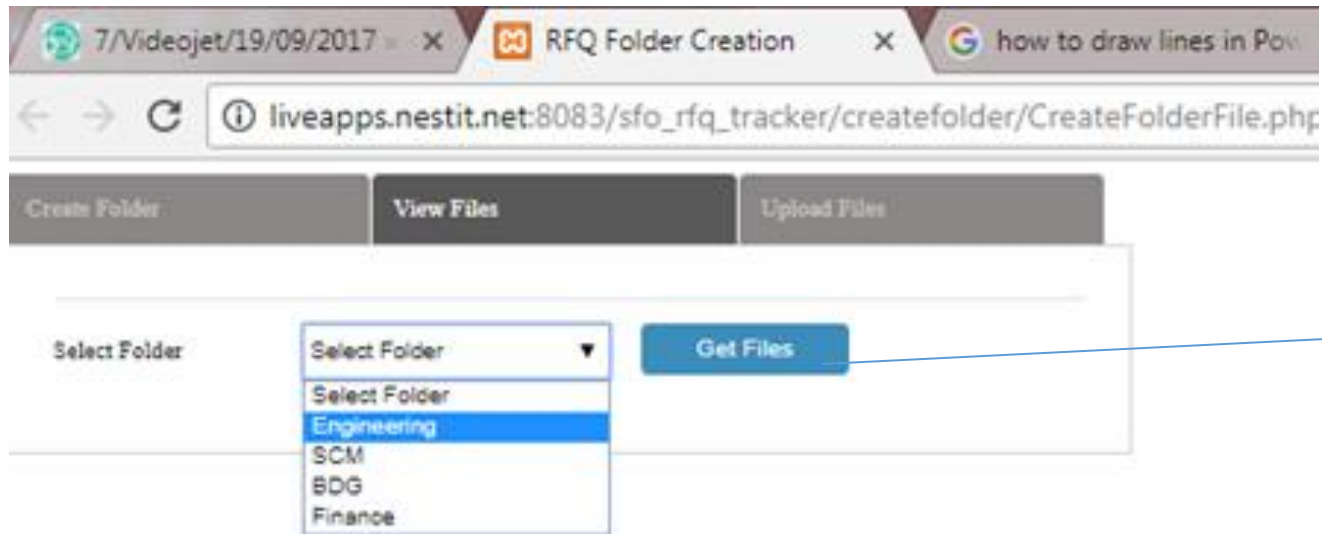
Step 5 – Upload the Documents to concerned department folder

The screenshot displays the SFO RFQ Tracker web application. The browser address bar shows the URL: https://sfoapps.nestit.net/sfo_rfq_tracker/index.php?action=ajaxui#ajaxUILoc=index.php%3DFaction%3DDetailView%26module%3DRFQ_RFQ%26record%3D7869a3b4-e9f2-c22c.... The application header includes the SFO RFQ TRACKER logo and navigation tabs: RFQ, TRANSACTIONS, ITEMS, MASTER DATA, and ALL. A search bar and user profile (Manzoor Kidhwai) are also visible. The main content area shows a form for creating a folder, with the following fields and values:

Field	Value
Company:	SFO Technologies Pvt.Ltd
Customer Org Name:	Videojet
Program Name:	Temp/Thermal
Contact Person:	
SFO Sales Person:	Ameer Kareem
Business Vertical:	Industrial
Line Of Business-Category:	Cable and Wire harness
RFQ Status:	Open
Region:	China
New/Revised:	New
RFQ Type:	Export
Comments:	
Reason:	
Tentative Manufacturing Location:	Kochi
Create Folder/View Files/Upload Files:	http://liveapps.nestit.net:8083/sfo_rfq_tracker/createfolder/CreateFolderFile.php?rfqid=7869a3b4-e9f2-c22c-1546-59c0ae9028aa
Currency:	USD
Review/Readiness Completed:	<input type="checkbox"/>

Click on this Link to upload files to share folder

Step 5.1 - Downloading files – Click on View files, select the department and click on get files to download the data.



Click on get files to download the files

Step 5.2 - Uploading Files – click on Upload files, select department, choose file and then upload.

The screenshot shows a web browser window with three tabs: '7/Videojet/19/09/2017', 'RFQ Folder Creation', and 'how to draw lines'. The address bar shows the URL 'liveapps.nestit.net:8083/sfo_rfq_tracker/createfolder/CreateFolder'. The application interface has three tabs: 'Create Folder', 'View Files', and 'Upload Files'. The 'Upload Files' tab is active. It contains a 'Select Folder' dropdown menu with 'Engineering' selected. Below this are two buttons: 'Choose Files' and 'Upload Files'. The 'Choose Files' button is highlighted with a blue oval callout that says 'Click to choose files from destination folder'. The 'Upload Files' button is highlighted with a blue oval callout that says 'Click once you choose file'. The 'Select Folder' dropdown is highlighted with a blue oval callout that says 'Click to select department'. The text 'No file chosen' is visible next to both the 'Choose Files' and 'Upload Files' buttons.

View/Upload Documents - VIDEO

SFO RFQ TRACKER RFQ TRANSACTIONS ITEMS MASTER DATA ALL

Search, Notifications, Profile

+ Create RFQ

View RFQ

Recently Viewed

39/TL/07/09/...

Customer Org Name:	THOMSON LINEAR LLC	Program Name:	Daughter PCBA
Contact Person:	JESSICA MAYHEW	SFO Sales Person:	Manzoor Kidhwai
Business Vertical:	Industrial	Line Of Business-Category:	Electronics and HLA
RFQ Status:	Open	Region:	US
New/Revised:	New	RFQ Type:	Export
Comments:		Reason:	
Tentative Manufacturing Location:	Kochi	Create Folder/View Files/Upload Files:	http://testapps/sfo_rfq_tracker/createfolder/CreateFolderFile.rfqid=a009631e-43a7-2f09-351b-59b114ac076a
Currency:	USD	Review/Readiness Completed:	<input type="checkbox"/>
RFQ Review:	http://spserver/sfo/bdg	Remarks:	1. Standard Packing considered. 2. In the event of quantity going below 80% of EAU

Workflow Events

- 1) BDG Work Status – Change in Document Status
- 2) BDG Work Status – Change in Costed BOM Upload Status
- 3) Engg Work Status – Change in Level1/Level2 Assigned To
- 4) Engg Work Status – Change in Document Status
- 5) Engg Work Status – Change in Costed BOM/Conversion Cost
- 6) SCM Work Status – Change in Document Status
- 7) SCM Work Status – Change in CDI No
- 8) Costing Work Status – Costed BOM Approved Status

Step 6 - To Trigger Workflow

The screenshot displays the SFO RFQ Tracker interface. The browser address bar shows the URL: https://sfoapps.nestit.net/sfo_rfq_tracker/index.php?action=ajaxui#ajaxUILoc=index.php%3Faction%3DDetailView%26module%3DRFQ_RFQ%26record%3D7869a3b4-e9f2-c22c-1546-59c0ae9028aa. The application header includes the SFO RFQ TRACKER logo and navigation tabs: RFQ, TRANSACTIONS, ITEMS, MASTER DATA, and ALL. A search bar is located on the right. The left sidebar contains a 'Create RFQ' button, a 'View RFQ' button, and a 'Recently Viewed' list with items like '7/Videojet/1...', 'Videojet', '4/Mesh/16/09...', 'Q1-4/Mesh/16...', and '4/Mesh/16/09...'. The main content area shows the details for RFQ '7/VIDEOJET/19/09/2017'. The 'ACTIONS' dropdown menu is open, showing options: 'Edit', 'Duplicate', 'View Change Log', and 'Create Folder/View Files/Upload Files:'. The 'Edit' option is highlighted. A blue callout bubble with a red arrow pointing to the 'Edit' option contains the text: 'Click on Actions, select Edit'. The bottom of the screen shows the Windows taskbar with various application icons and the system clock displaying 16:56 on 19-09-2017.

7/VIDEOJET/19/09/2017 ☆

BASIC | BDG WorkStatus | Engg WorkStatus | SCM WorkStatus | Costing WorkStatus | **ACTIONS** ▼

Company: SFO Technologies Pvt.Ltd

Customer Org Name: Videojet

Contact Person: SFO Sales Person: Ameer Kareem

Business Vertical: Industrial | Line Of Business-Category: Cable and Wire harness

RFQ Status: Open | Region: China

New/Revised: New | RFQ Type: Export

Comments: Reason:

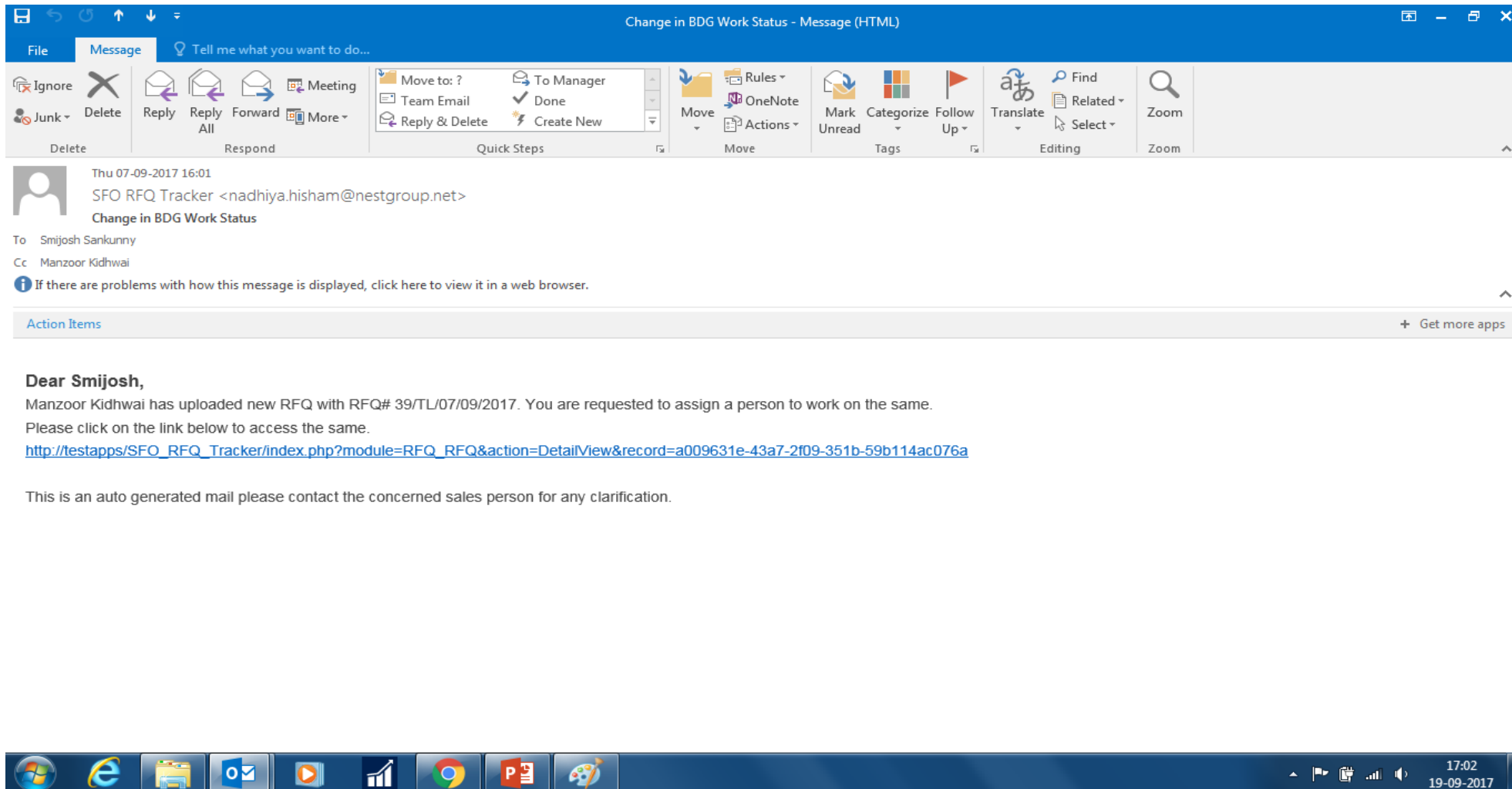
Tentative Manufacturing Location: Kochi | Create Folder/View Files/Upload Files: http://liveapps.nestit.net:8083/sfo_rfq_tracker/createfolder/CreateFolderFile.php?rfqid=7869a3b4-e9f2-c22c-1546-59c0ae9028aa

Currency: USD | Review/Readiness Completed:

Step 7 - BDG to Engineering – once you upload the Package Select BDG work status, change the Document status as per details available and click save to trigger the workflow.

The screenshot displays the SFO RFQ Tracker web application interface. The main content area shows the 'BDG WorkStatus' tab for document '7/VIDEOJET/19/09/2017'. The 'Document Status(BDG)' dropdown menu is open, showing 'File Uploaded' and 'Partially Uploaded' options. A blue oval with an arrow points to the 'Partially Uploaded' option with the text 'Choose from drop down'. Another blue oval with an arrow points to the 'SAVE' button with the text 'Click on save to trigger the workflow.' The interface includes a sidebar with 'Create RFQ' and 'View RFQ' buttons, a top navigation bar with 'SFO RFQ TRACKER' and various menu items, and a bottom taskbar with system icons and the date '19-09-2017'.

Sample of mail send to Engineering is given below.



BDG Work Status - VIDEO

SFO RFQ TRACKER RFQ TRANSACTIONS ITEMS MASTER DATA ALL

Search, Notifications, Profile icons

+ Create RFQ

View RFQ

RFQ

Recently Viewed

- Praveen V R
- 23/EXP-CUS-3...
- 2/EXP-CUS-63...
- 37/TL/29/08/...
- Q28-v1-38/TL...

RFQ Generation Code	Program Name	Customer Org Name	Line Of Business-Category	Business Vertical	RFQ Type	RFQ Status	C
<input type="checkbox"/> 12/INDG-CUS-639/Export/02/08/2017		<u>BUCHI</u>	-	-	Export	Open	U
<input type="checkbox"/> 13/INDG-CUS-639/Export/02/08/2017		<u>BUCHI</u>	-	-	Export	Open	U
<input type="checkbox"/> 14/EX-CUS-GE-003/Export/02/08/2017		<u>Ge Healthcare</u>	-	-	Export	Open	U
<input type="checkbox"/> 15/EX-CUS-GE-016/Export/03/08/2017		<u>GE HEALTHCARE I T</u>	-	-	Export	Open	U
<input type="checkbox"/> 16/INDG-CUS-009/Export/03/08/2017		<u>GE BE Pvt Ltd</u>	-	-	Export	Open	U
<input type="checkbox"/> 17/EX-CUS-NG-450/Export/03/08/2017		<u>Accuray</u>	-	-	Export	Open	U
<input type="checkbox"/> 18/EXP-CUS-638/Export/03/08/2017		<u>CIRCOR</u>	-	-	Export	Open	U

Step 8 Engineering– SCM. Flow step 5 & 6, Select Engg work status, change the Document status as per details available and click save to trigger the workflow.

The screenshot displays the SFO RFQ Tracker web application interface. The browser address bar shows the URL https://sfoapps.nestit.net/sfo_rfq_tracker/index.php. The application header includes the SFO RFQ TRACKER logo and navigation tabs: RFQ, TRANSACTIONS, ITEMS, MASTER DATA, and ALL. A search bar and user profile (Manzoor Kidwai) are also visible.

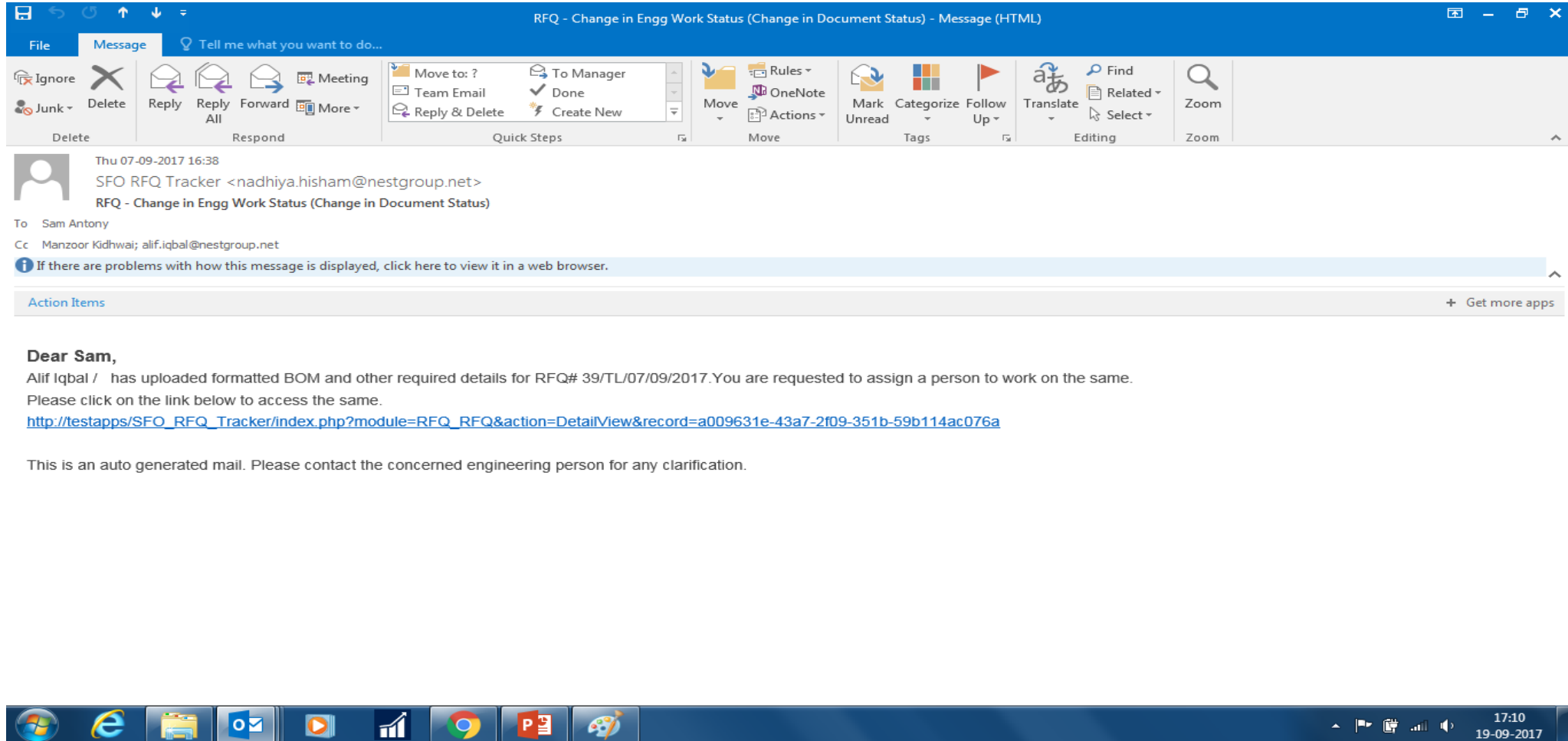
The main content area shows the 'EDIT' form for RFQ 7/VIDEOJET/19/09/2017. The 'Engg WorkStatus' tab is selected. The form includes the following fields and controls:

- Document Status(Engg):** A dropdown menu is open, showing options: 'BOM Preparation by Engg' (highlighted) and 'BOM Completed'. A blue oval with the text 'Choose from drop down' points to this dropdown.
- Level1(Engg):** A text input field with a clear button (X).
- Level2(Engg):** A text input field with a clear button (X).
- Comments(Engg):** A large text area for entering comments.
- Costed BOM/Conversion Cost:** Radio buttons for 'Yes' and 'No'.
- Reviewed(Engg):** Radio buttons for 'No' and 'Rework'.


At the bottom of the form, there are four buttons: 'SAVE', 'CANCEL', 'SAVE AND CONTINUE', and 'VIEW CHANGE LOG'. A blue oval with the text 'Click on save to trigger the workflow.' points to the 'SAVE' button.

The Windows taskbar at the bottom shows the system time as 17:07 on 19-09-2017.

Sample of mail send to SCM is given below.



Engineering Work Status- VIDEO

**SFO RFQ TRACKER** RFQ TRANSACTIONS ITEMS MASTER DATA ALL 🔍 🔔 👤

[+ Create RFQ](#) ◀

[View RFQ](#)

Recently Viewed

- 📦 37/TL/29/08/...
- 📦 39/TL/07/09/...
- 👤 Praveen VR
- 📦 23/EXP-CUS-3...
- 📦 2/EXP-CUS-63...

37/TL/29/08/2017 ☆

[BASIC](#) [BDG WorkStatus](#) [Engg WorkStatus](#) [SCM WorkStatus](#) [Costing WorkStatus](#) [ACTIONS ▾](#)

[◀ PREVIOUS](#) (23 of 25) [NEXT ▶](#)

Document Status(Engg): Costed BOM/Conversion Cost Reviewed(Engg):

Level1(Engg): Level2(Engg):

Comments(Engg):

ITEMS +

QUOTES +

Step 9 – SCM to Engineering– Flow step 6, Select SCM work status, assign CDI number and click save to trigger the workflow. Once the SCM activity is over Flow step 5 and change document status to trigger the workflow.



Click on save to trigger the workflow.

Assign CDI

Choose from drop down

SCM Work Status - VIDEO

The screenshot displays the SFO RFQ Tracker interface. The top navigation bar includes 'SFO RFQ TRACKER', 'WORKFLOW', 'TRANSACTIONS', 'ITEMS', 'MASTER DATA', and 'ALL'. A search icon, a notification bell, and a user profile icon are on the right. A left sidebar contains 'Create WorkFlow', 'View WorkFlow', and 'View Process Audit' buttons, followed by a 'Recently Viewed' section listing items like 'Change in En...', 'ABB Inc', and 'Praveen V R'. The main content area is titled 'CHANGE IN ENGG WORK STATUS (CHANGE IN DOCUMENT STATUS) » EDIT'. Below the title are 'SAVE', 'CANCEL', and 'VIEW CHANGE LOG' buttons. A pagination bar shows 'PREVIOUS (1 of 10) NEXT'. A 'TRANSACTIONS' dropdown menu is open, showing 'RFQ', 'Quotes', and 'WorkFlow' options. The 'BASIC' form section contains the following fields:

- Name:** * Change in Enng Work Status (Change in Document Sta)
- Assigned to:** Administrator
- WorkFlow Module:** * RFQ
- Status:** Active
- Run:** Always
- Run On:** * Modified Records
- Repeated Runs:**
- Description:** (Empty text area)

Step 10 - Engineering to BDG – Flow step 5 & 6,

SFO RFQ TRACKER RFQ TRANSACTIONS ITEMS MASTER DATA ALL

7/VIDEOJET/19/09/2017 » EDIT

SAVE CANCEL SAVE AND CONTINUE VIEW CHANGE LOG

← PREVIOUS (1 of 7) NEXT →

BASIC BDG WorkStatus **Engg WorkStatus** SCM WorkStatus Costing WorkStatus

Document Status(Engg):

Level1(Engg):

Comments(Engg):

Costed BOM/Conversion Cost Reviewed(Engg): Yes No Rework

Level2(Engg):

SAVE CANCEL SAVE AND CONTINUE VIEW CHANGE LOG

Change the CBOM review status

Click on save to trigger the workflow

Step 11 – BDG to costing Flow step 5 & 6, Change the CBOM uploaded for costing status and click save to trigger the workflow.

The screenshot displays the SFO RFQ Tracker web application interface. The browser address bar shows the URL https://sfoapps.nestit.net/sfo_rfq_tracker/index.php. The application header includes the SFO RFQ TRACKER logo and navigation tabs: RFQ, TRANSACTIONS, ITEMS, MASTER DATA, and ALL. A search bar and user profile (Manzoor Kidhwai) are also visible.

The main content area shows the 'EDIT' page for RFQ 7/VIDEOJET/19/09/2017. The 'BDG WorkStatus' tab is selected, and the 'Document Status(BDG)' is set to 'File Uploaded'. The 'CBOM Uploaded For Costing' field is marked with a red 'X', indicating an error or a status that needs to be changed. A blue oval highlights this field with the text 'Change the CBOM upload status'. Below the form, there are buttons for 'SAVE', 'CANCEL', 'SAVE AND CONTINUE', and 'VIEW CHANGE LOG'. A second blue oval highlights the 'SAVE' button with the text 'Click on save to trigger workflow'.

The Windows taskbar at the bottom shows the system tray with the date and time: 17:21, 19-09-2017.

Step 12 – Costing to BDG, Flow step 5 & 6, change the CBOM approved status and save to trigger workflow.

The screenshot displays the SFO RFQ Tracker web application interface. The browser address bar shows the URL https://sfoapps.nestit.net/sfo_rfq_tracker/index.php. The application header includes the logo 'SFO RFQ TRACKER' and navigation tabs for 'RFQ', 'TRANSACTIONS', 'ITEMS', 'MASTER DATA', and 'ALL'. A search bar and user profile 'Manzoor Kidwai' are visible in the top right.

The main content area shows the 'EDIT' form for RFQ '7/VIDEOJET/19/09/2017'. The form includes several tabs: 'BASIC', 'BDG WorkStatus', 'Engg WorkStatus', 'SCM WorkStatus', and 'Costing WorkStatus'. The 'Costing WorkStatus' tab is active, showing the 'Costed BOM Approved(Costing)' field with radio buttons for 'Yes', 'No', and 'Rework'. A blue oval highlights the 'Yes' radio button with the text 'Change the CBOM approval status'. Below this is a 'Comments(Costing):' text area. At the bottom of the form, there are buttons for 'SAVE', 'CANCEL', 'SAVE AND CONTINUE', and 'VIEW CHANGE LOG'. A blue oval highlights the 'SAVE' button with the text 'Click on save to trigger workflow'. Navigation buttons for '< PREVIOUS (1 of 7) NEXT >' are located in the top right of the form area.

Costing Work Status - VIDEO

SFO RFQ TRACKER RFQ TRANSACTIONS ITEMS MASTER DATA ALL

39/TL/07/09/2017 ☆

BASIC BDG WorkStatus Engg WorkStatus SCM WorkStatus Costing WorkStatus ACTIONS ▾

Company:	SFO Technologies Pvt.Ltd		
Customer Org Name:	THOMSON LINEAR LLC	Program Name:	Daughter PCBA
Contact Person:	JESSICA MAYHEW	SFO Sales Person:	Manzoor Kidhwai
Business Vertical:	Industrial	Line Of Business-Category:	Electronics and HLA
RFQ Status:	Open	Region:	US
New/Revised:	New	RFQ Type:	Export
Comments:		Reason:	

Recently Viewed

- 39/TL/07/09/...
- Change in En...
- Change in En...
- ABB Inc
- 37/TL/29/08/...

Create Quote

SFO RFQ TRACKER RFQ TRANSACTIONS ITEMS MASTER DATA ALL

Search... Administrator

RFQ Review: <http://spserver/sfo/bdg> Remarks:

- 1. Standard Packing considered.
- 2. In the event of quantity going below 80% of EAU numbers shared by the customer, it would necessitate revisiting the quote.
- 3. LT: 12-14 weeks after receipt of PO. Will definitely try to improve this.
- 4. Payment Terms: Net 60 Days.
- 5. Duties & Taxes: Price quotes are exclusive of all duties and taxes and subject to GST.
- 6. Alternate crimp tool considered wherever it is possible to meeting UL 486A.

ITEMS

QUOTES

RFQ	Quotation Ref No	Program Name	Customer Name	Valid Until	
39/TL/07/09/2017	Q29-v1-39/TL/07/09/2017	Daughter PCBA	THOMSON LINEAR LLC	10/08/2017	Edit

NOTES

39/TL/07/09/...

Q29-v1-39/TL...

Change in Co...

Change in Co...

Change in En...

Add NRE details to Quote

The screenshot displays the SFO RFQ TRACKER interface. The top navigation bar includes 'SFO RFQ TRACKER', 'QUOTES', 'TRANSACTIONS', 'ITEMS', 'MASTER DATA', and 'ALL'. A search bar and user profile 'Administrator' are also present. The left sidebar contains navigation options: 'View Quotes', 'Import', 'Import Line Items', and a 'Recently Viewed' section with items like 'Q30-v2-39/TL...', '39/TL/07/09/...', 'Q29-v1-39/TL...', and 'Change in Co...'. The main content area shows quote details for 'JESSICA MAYHEW' and 'Manzoor Kidhwai'. Fields include 'Alternate Customer Contact1: AMAN GUPTA', 'Alternate Customer Contact2:', 'Alternate Sales Person: Sajan David', 'Payment Terms: Nett 15', and 'Shipment Terms: EXW-CHN'. A 'Remarks:' field is also visible. At the bottom, a list of sections with expandable icons is shown: 'QUOTED ITEMS', 'NRE', 'CONTRACTS', 'INVOICES', and 'PROJECTS'.

SFO RFQ TRACKER QUOTES TRANSACTIONS ITEMS MASTER DATA ALL

Search... Administrator

View Quotes

Import

Import Line Items

Recently Viewed

- Q30-v2-39/TL...
- 39/TL/07/09/...
- Q29-v1-39/TL...
- Change in Co...
- Change in Co...

JESSICA MAYHEW Manzoor Kidhwai

Alternate Customer Contact1: **AMAN GUPTA** Alternate Customer Contact2:

Alternate Sales Person: Sajan David

Payment Terms: Nett 15 Shipment Terms: **EXW-CHN**

Remarks:

QUOTED ITEMS +




NRE +





CONTRACTS +

INVOICES +

PROJECTS +

Reports

-  Create Report
-  View Reports
-  Import

- Recently Viewed
-  RFQ Aging Re...
 -  RFQ Aging Re...
 -  Q30-v2-39/TL...
 -  39/TL/07/09/...
 -  Q27--37/TL/2...

RFQ AGING REPORT BASED ON LAST MODIFIED DATE ☆

BASIC ACTIONS ▾

Name: RFQ Aging Report based on Last Modified Date Assigned to: Administrator

Date Created: 08/18/2017 11:07 by Administrator Date Modified: 09/08/2017 06:36 by Administrator

Description:




Parameters


Module	Field	Operator	Type	Value
1	RFQ	Date Modified		
		Less Than or Equal To	Date	Now
				-
				15
				Days

UPDATE

Reports Contd..

SFO RFQ TRACKER REPORTS TRANSACTIONS ITEMS MASTER DATA ALL






Search...    Administrator ▾

+ Create Report 

👁 View Reports

⬇ Import

Recently Viewed

-  RFQ Status R...
-  RFQ Aging Re...
-  RFQ Aging Re...
-  Q30-v2-39/TL...
-  39/TL/07/09/...

RFQ STATUS REPORT

BASIC **ACTIONS** ▾

◀ PREVIOUS (1 of 2) NEXT ▶

Name: RFQ Status Report **Assigned to:** Administrator

Date Created: 09/08/2017 07:04 by Administrator **Date Modified:** 09/08/2017 07:04 by Administrator

Description:

Parameters

Module	Field	Operator	Type	Value	
1	RFQ	RFQ Status	Equal To	Value	Open

UPDATE

Report

Create Lead

www.BANDICAM.COM

LEADS

Name	Status	Customer Name	Office Phone	Email	User	Date Created
<input type="checkbox"/> Mr. Thomas	New	Philips			Dipu George	22-08-2019 07:55

Security Groups: Mass Assign **ASSIGN** **REMOVE** Group: --None--

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